

Traffic Results || 2012

Forecast || 2013

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Highlights || 2012

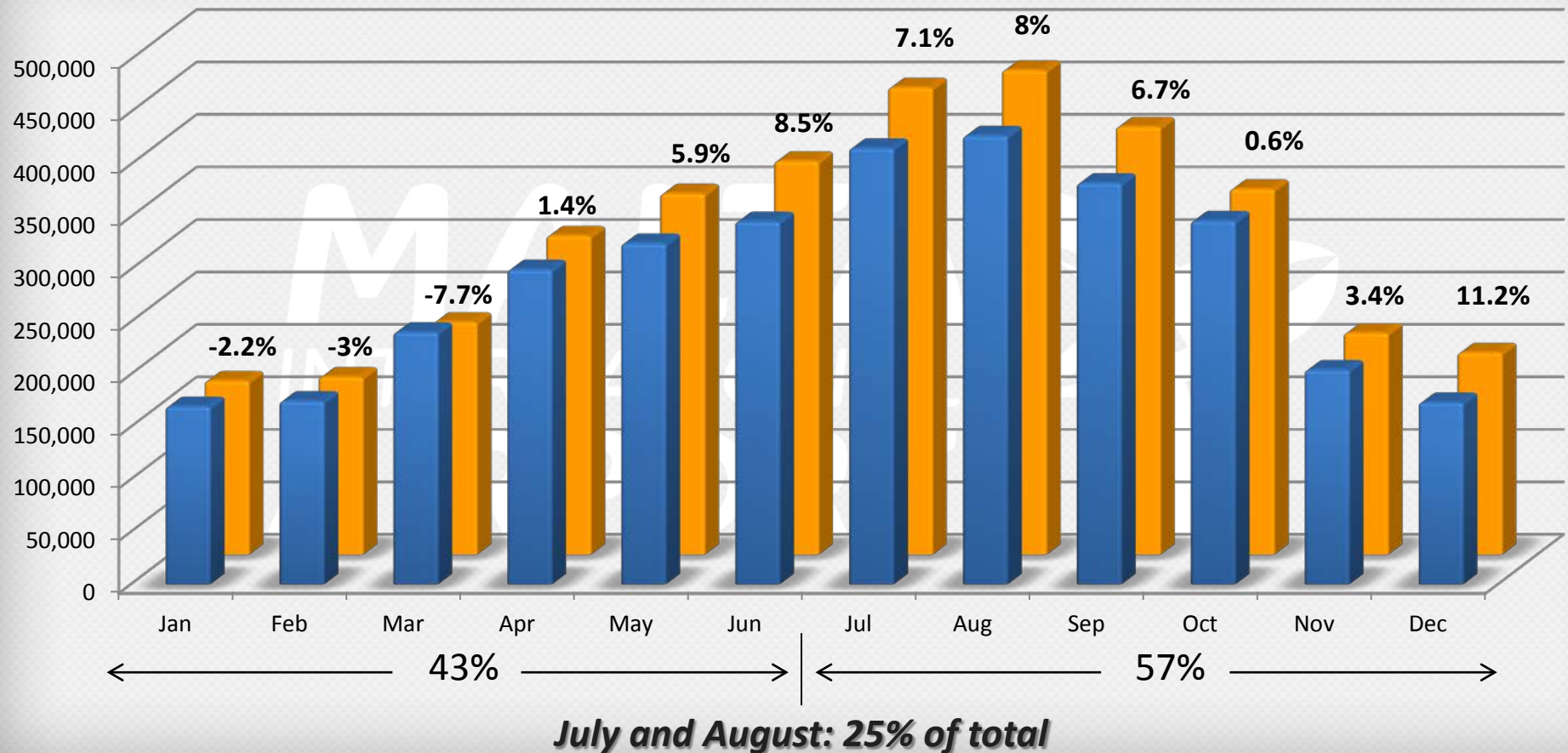
	2012	2011	+ / -	% Change
Passenger Movements	3,649,979	3,506,513	143,466	4.1%
Aircraft Movements	28,200	28,022	182	0.6%
Seat Capacity	4,660,959	4,611,064	49,895	1.1%
Seat Load Factor	78.3%	76%		2.3PPD
MTOW <i>(in tonnes)</i>	2,360,967	2,319,183	41,784	1.8%
Cargo and Mail <i>(in tonnes)</i>	16,489	16,231	258	1.6%
General Aviation Aircraft Movement	2,821	3,220	-399	-12.4%

Traffic Results

Passenger Movements || 2012

■ Pax 2011

■ Pax 2012



Traffic Results

Top Airlines || 2012

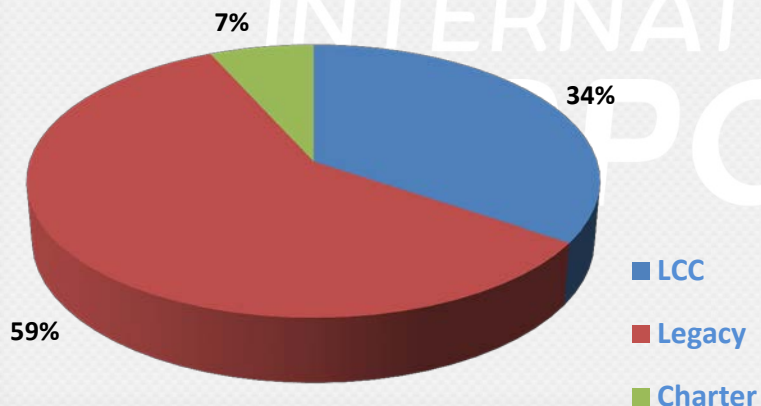
Carrier	Pax 2012	Pax 2011	Difference	% Change
Air Malta	1,660,545	1,678,476	-17,931	-1.1%
Ryanair	925,880	787,175	138,705	17.6%
Easyjet	319,601	341,204	-21,603	-6.3%
Lufthansa	149,727	130,637	19,090	14.6%
Emirates	93,215	95,952	-2,737	-2.9%
Alitalia	98,573	86,216	12,357	14.3%
Thomas Cook	63,614	59,776	3,858	6.4%
Thomson	32,478	39,270	-6,792	-17.3%
Norwegian	25,400	32,067	-6,667	-20.8%
Jet Time	30,630	31,411	-781	-2.5%
Others	250,316	224,329	25,987	11.6%
TOTAL	3,649,979	3,506,513	143,466	4.1%

Traffic Results

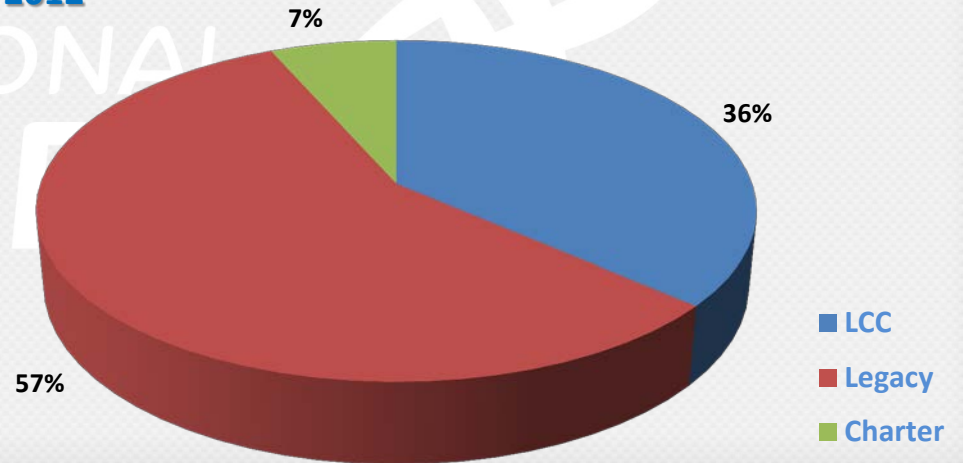
Business Mix || 2012

	2011	2012	Change
Charter	236,757	241,584	2.0%
Low-Cost (LCC)	1,207,096	1,328,863	10.1%
Legacy	2,062,660	2,079,532	0.8%
TOTAL	3,506,513	3,649,979	4.1%

2011



2012



Traffic Results

Main Markets || 2012

Country	Pax 2012	Pax 2011	Change	% Change	% Share
United Kingdom	1,106,436	1,086,119	20,317	1.9%	30%
Italy	619,575	616,662	2,913	0.5%	17%
Germany	539,119	520,706	18,413	3.5%	15%
France	212,924	198,512	14,412	7.3%	6%
Spain	169,246	174,914	-5,668	-3.2%	5%
Netherlands	98,013	93,133	4,880	5.2%	3%
Switzerland	84,217	80,400	3,817	4.7%	2%
Belgium	79,903	84,371	-4,468	-5.3%	2%
Austria	72,058	67,854	4,204	6.2%	2%
Sweden	71,338	69,666	1,672	2.4%	2%
<i>Others</i>	597,150	514,176	82,974	16.1%	16%
Total	3,649,979	3,506,513	143,466	4.1%	100%

Traffic Results

Share of Legacy Carriers || 2012

Airline	Passengers	Share of Legacy Traffic 2012	Share of Total Traffic 2012	Share of Total Traffic 2011
Air Malta	1,660,545	80%	45.5%	47.9%
Lufthansa	149,727	7%	4.1%	3.7%
Alitalia	98,573	5%	2.6%	2.5%
Emirates	93,215	4%	2.7%	2.7%
SAS	22,154	1%	0.6%	0.6%
Others	55,318	3%	1.5%	1.5%
Total Legacy	2,079,532	100%	57.0%	58.8%
Total	3,649,979		100%	100%

Traffic Results

Share of Low-Cost Carriers || 2012

Airline	Passengers	Share of LCC Traffic 2012	Share of Total Traffic 2012	Share of Total Traffic 2011
Ryanair	925,880	70%	25.4%	22.4%
Easyjet	319,601	24%	8.8%	9.7%
Vueling	43,579	3%	1.2%	0.8%
Norwegian	25,400	2%	0.7%	0.9%
Bmibaby	14,144	1%	0.4%	0.5%
Total LCC	1,328,863	100%	36.4%	34.4%
Total	3,649,979		100%	100%

Traffic Results

Main Destinations || 2012

	2012	2011	+ / -	% Change
London – Gatwick	257,405	281,315	-23,910	-8.5%
Frankfurt	217,978	211,049	6,929	3.3%
Rome - Fiumicino	199,966	219,738	-19,772	-9%
London – Heathrow	191,802	201,516	-9,714	-4.8%
Manchester	169,201	169,263	-62	0%
Munich - Franz J Strauss	143,100	129,321	13,779	10.7%
London – Luton	94,336	95,016	-680	-0.7%
Paris – Orly	80,557	77,629	2,928	3.8%
Brussels – National	79,903	84,371	-4,468	-5.3%
Dusseldorf	75,795	74,066	1,729	2.3%
Others	2,139,936	1,963,237	176,699	9%
Total	3,649,979	3,506,513	143,466	4.1%

Forecast || 2013



- ✓ The European economic crisis will continue to impact demand for travel
- ✓ This will adversely affect our core markets – UK, Italy, Germany, France and Spain.
- ✓ In 2013:
 - GDP is projected to increase by 0.4% (EU) and 0.1% (Eurozone)
 - Unemployment expected at 10.9% (EU) and 11.8% (Eurozone).

Other factors:

- ✓ New destinations in 2013

Forecast 2013

New Routes || Summer 2013

✓ East Midlands (UK)



Forecast 2013
New Routes || Summer 2013

✓ Riga (Latvia)



Forecast 2013

New Routes || Summer 2013

- ✓ Liverpool (*UK*)
- ✓ Bergamo (*Italy*)
- ✓ Gothenburg (*Sweden*)



Forecast 2013
Increased Frequency || Summer 2013

✓ Frankfurt (*Germany*)



Passenger Movements in **2013** –
based on the latest flight
schedule data available – are
expected to register an **increase**
of **1.5%** on 2012 with a total of c.
3.7 million passengers estimated
to go through Malta Airport

Forecast 2013



MALTA INTERNATIONAL AIRPORT



Concluding Remarks

Concluding Remarks

2012:

- ✓ Third consecutive record year, fourth out of last five.
- ✓ Keeping Malta attractive for airlines – Incentive Scheme:
 - Waiving of landing fees in winter (second consecutive year)
 - Waiving of the night surcharge all year round
 - Free aircraft parking for scheduled passenger flights all year round.
 - Incentive for non-EU traffic

2013:

- ✓ Challenge to sustain growth achieved thus far
- ✓ Continue airline marketing efforts
- ✓ Consolidation of results, including Retail & Property – first full year of operation of SkyParks Business Centre

Thank you

